





INDONESIA PENSION CONFERENCE

25 YEARS OF PENSION SAVINGS

"Way Forward for Next Quarter Century"

25-26 April 2017 Grand Hyatt Hotel, Jakarta













SESSION 4

Harmonization in Regulatory Framework for Pensions and Savings

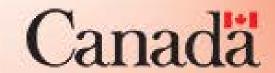
Darren McShane, 26 April 2017











AGENDA

Establishing a solid regulatory framework for pensions

- Formal sources of guidance/principles
- Informal observations











ESTABLISHING A SOLID REGULATORY FRAMEWORK

"Regulation" vs "supervision"

Regulation is the rule set which sets out enforceable requirements for a specific group

Supervision is the process by which a supervisory authority seeks to ascertain that regulations are complied with and includes the processes for enforcing those requirements











ESTABLISHING A SOLID REGULATORY FRAMEWORK

- I. Formal Sources (OECD, World Bank, IOPS)
- 2. Informal observations











PENSION DAY

ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (I)

1. OECD Core Principles of Private Pension Regulation (2009/16)

- Pension arrangements should work in the best interest of members and beneficiaries: the people, the savers, current and future retirees.
- >Structure:
 - > General Principles
 - > Principles specific to occupational plans
 - > Principles specific to personal pension plans













ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (2)

OECD General Principles

- I. Conditions for effective regulation
- 2. Establishment of pension plans, pension funds, and pension entities
- 3. Governance
- 4. Investment and risk management
- 5. Plan design, pension benefits, disclosure and redress
- 6. Supervision











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (3)

OECD Principles specific to occupational plans

- Occupational pension plan liabilities, funding rules, winding up and insurance
- 8. Access, vesting, and portability of occupational pension plans











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (4)

Principles specific to personal pension plans

- 9. Funding of personal pension plans, wind-up and insolvency
- 10. Equal treatment, business conduct, competition and portability of personal pension plans











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (5)

- II. OECD Roadmap for the Good Design of DC Pension Plans (2012)
- Coherence accumulation, payout, and overall pension system
- 2. Encouraging enrolment and long-term contribution
- 3. Improve incentives to contribution
- 4. Promote low-cost savings instruments
- 5. Establish appropriate defaults











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (6)

- II. OECD Roadmap for the Good Design of DC Pension Plans (2012)
- 6. Consider default life-cycle investment strategies
- 7. Encourage annuities
- 8. Promote supply of annuities
- Develop appropriate information and risk hedging instruments
- IO. Ensure effective communication to address financial literacy











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (7)

- III. IOPS Principles of Private Pension Supervision (2006/10)
- I. National laws should assign clear and explicit objectives to pension supervisory authorities
- 2. Pension supervisory authorities should have operational independence
- 3. Pension supervisory authorities require adequate financial, human and other resources
- 4. Pension supervisory authorities should be endowed with the necessary investigatory and enforcement powers to fulfill their functions and achieve their objectives
- 5. Pension supervisory authorities should adopt a risk-based approach.











ESTABLISHING A SOLID REGULATORY FRAMEWORK – FORMAL SOURCES (8)

- III. IOPS Principles of Private Pension Supervision (2006/10)
- 6. Pension supervisory authorities should ensure that investigatory and enforcement requirements are proportional to the risks being mitigated and that their actions are consistent
- 7. Pension supervisory authorities should consult with the bodies they are overseeing and cooperate with other supervisory authorities domestically and internationally
- 8. Pension supervisory authorities should treat confidential information appropriately
- 9. Pension supervisory authorities should conduct their operations in a transparent manner
- The supervisory authority should adhere to its own good governance practices
 including governance codes, internal risk-management systems and performance measurement and should be accountable





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ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (I)

- 1. Policy-makers face conflicts of policy priorities
- Retirement Savings Policy vs
 - Revenue/Taxation Policy
 - Labour Policy
 - Competition Policy
 - Market Development needs
 - > Financial services policy











ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (2)

- 2. Policy-makers face conflicts of policy priorities within retirement savings policy
- > Government programs v private savings
- > Government welfare v government savings systems
- Private mandatory v voluntary
- Voluntary pension savings v other private savings











ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (3)

- 3. Short term politics can interfere with long-term policy settings
 - The need to "tinker"
 - The need to offer "something new"
 - The need to respond to public dissatisfaction











ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (4)

- 4. The need for "all of government" policy coordination and control
- > Challenging as retirement savings crosses many policy areas
- > The need for central policy setting
- > Co-ordination (vs control) possible but very difficult to do well
- ➤ Government commitment to a long-term set of principles is a start
- > Supervisors need to actively contribute to policy development











ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (5)

5. Black letter vs Principle-based Regulation

Traditional Model

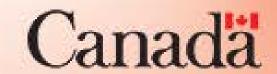
- Detailed legislative requirements
- Compliance focus.
- Often resulted in regulation "through the rear view mirror" and "functional" organizational culture.
- Required frequent legislative change to keep pace with rapidly changing industry and changing risks.
- Sometimes became totally divorced from the objectives government had in mind in regulating the sector – to reduce potential harm











ESTABLISHING A SOLID REGULATORY FRAMEWORK – INFORMAL OBSERVATIONS (6)

5. Black letter vs Principle-based Regulation

Towards an "expert" model of regulation/supervision

- Many governments recognize that financial regulation is technically complex and requires
 "expert" supervisors with good judgement to be effective.
- Legislative authorities tending to give Supervisors broader powers and greater discretion to make supervisory decisions (e.g. risk based supervision depends on such powers).
- However, greater discretion creates new challenges for supervisors (e.g. greater scope for legal or political dispute).



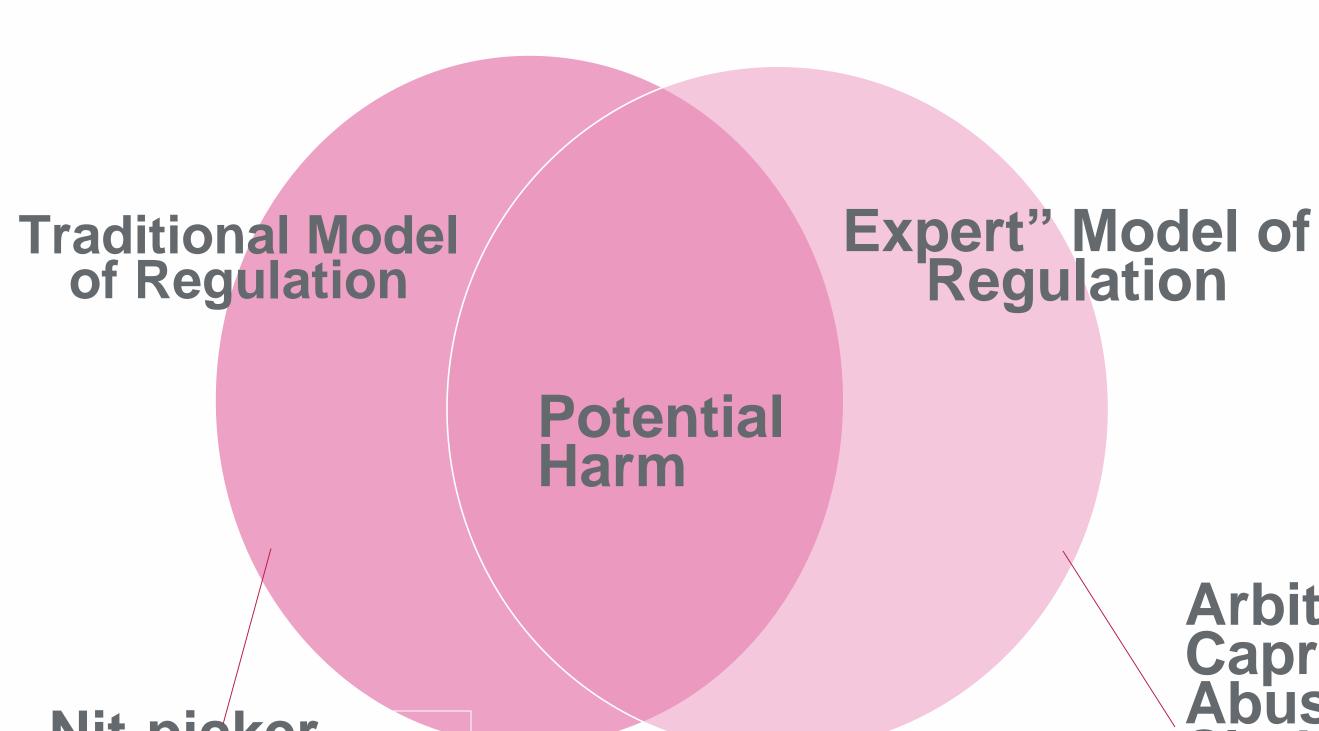








THE DANGER OF DISCRETIONARY POWERS



Nit-picker Bureaucrat Pen Pusher Arbitrary
Capricious
Abuse of Power
Slothful
Corrupt











QUESTIONS ??



