ASMA Capital Partners B.S.C



The costs of capital for Infrastructure Investment and Risk Allocation

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ASMA CAPITAL MANAGES THE IDB INFRASTRUCTURE FUND II

- ASMA Capital Partners is an asset management firm licensed and regulated by the Central Bank of Bahrain.
- ASMA Capital Partners is the fund manager of the IDB Infrastructure Fund II with a target size of US\$2bn.
- ASMA Capital and the IDB Infrastructure Fund II are sponsored by key sovereign institutions:

BACKED BY SOVEREIGN INSTITUTIONS

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Public Pension Agency ("PPA") – Kingdom of Saudi Arabia

Public Investment Fund ("PIF") – Kingdom of Saudi Arabia

Ministry of Finance Bahrain – Kingdom of Bahrain
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Ministry of Finance Brunei - Sultanate of Brunei Darussalam

ASMA Capital Partners

- ASMA Capital invests in infrastructure projects in the member countries of the IDB.
- Our target sectors:
 - Power and Energy Infrastructure.
 - Transport and Logistics.
 - Telecommunications Infrastructure.
 - Water and Waste.
 - Social Infrastructure (Education, Healthcare).
- Our target countries:



Global Infrastructure Financing

- The global infrastructure investment market is relatively new.
- First dedicated infrastructure investment funds created in early 1990's
- Pension fund and sovereign wealth funds followed with dedicated allocations
- Government programs of asset sales and privatization, also "take-private" of publicly listed companies
- Conventional finance markets were quick to respond on both bank lending and capital markets issuance
- Now deep and relatively liquid markets in Australia, UK, Europe and North America
- However, biggest single investor concern remains political risk

What's different in the Islamic World?

- Investment often required for new projects, rather than the transfer of existing assets
- Relatively few dedicated investors
- Financing markets are not as deep as in Europe and North America
- More difficult to secure long term financing, that matches the profile of the underlying assets
- Relatively recently established regulatory and policy frameworks

Infrastructure Investment in the Islamic World

Investment Opportunity

Massive investment needs in Islamic countries

Africa defict is US\$ ~96Bn

Attractive returns because of multiplier benefits

Infrastructure Financing

(Bridging the Gap)

Supply of Capital

Large supply of capital in Islamic world

Pools of dedicated Islamic finance

Investors seeking attractive returns

Benefits of Islamic Finance for Infrastructure

- Large potential pool of capital available
- Potential for long-term financing
- Risk Sharing
- Linked to underlying asset
- Can be used by governments and individual projects

Challenges of Islamic Finance for Infrastructure

- Islamic Finance for infrastructure is still relatively under-developed, compared with Conventional Finance
- Some technical aspects of Islamic Finance are still developing
- Documentation can be more complex
- Limited transferability and liquidity

Conclusion

- The global infrastructure investment market is relatively modern
- Conventional finance for infrastructure has grown rapidly.
- Infrastructure opportunity in the Islamic world is large and growing.
- Capital from within the Islamic world to meet the opportunity is also growing.
- Dedicated Islamic Finance is still less utilized than conventional finance.
- However, the strong dynamic of supply and demand, means that this role will increase.



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